

TESTIMONIALS

*Take it from
some of our
former Alliance
teammates
who were in
your shoes not
too long ago.
They've found a
home at Hajoca
and you could
too...*



JJ Donovan
Profit Center Manager,
Houston, Texas
U.S. Navy, Submarine Officer



Hajoca is a multinational privately run company that believes in empowering strong leaders that possess unquestionable integrity to run a business like it's their own company. You have the autonomy to build your own team, establish your own vision and culture, and attack the market as you best see fit. There is a strong support network, but you are the decision-maker. You also get to reap the rewards of running your business by sharing in the profits, as well as sharing those profits with the members of your team. To help you succeed in this role, Hajoca has put together a world-class Management Development Program that will ensure you have the hands-on experiences and bottom-up understanding of each level of the business necessary to succeed.



Matt McGeehan
Management Trainee,
San Antonio, Texas
U.S. Army, Captain, Engineer



Having no experience outside of the military, I was anxious about what I wanted to be when I "grew up." Alliance's exposure to all the different fields only seemed to muddy the picture. I thought sales would be exciting, but wasn't sure if it would be a good fit. I liked operations, but didn't want to be pigeon holed into an office job. Management seemed like the most natural transition from my military experiences, but I feared getting caught up in a large company. Although I didn't know what I wanted to do, I knew the characteristics that were important to me: autonomy, financial security, and the opportunity to impact the bottom line in a meaningful way. For me, Hajoca was the perfect fit. The intensive training program allows me to get a taste of many different fields, including operations and sales. Far from being lost in a corporate ladder, I look forward to the opportunity to run my own business, with all the autonomy and financial security that comes with it. Hajoca was a great fit for me and I couldn't be happier with my decision to join the team.



David Sieger

Management Trainee,
Austin, Texas
U.S. Army, Captain, Engineer



Like the military, the opportunity to join the Hajoca team is not for everybody. If you are excited about the prospect of performance based compensation, an extensive training and leadership development program, the opportunity to lead a business, a culture that invests in and values people first, and a requirement to exceed expectations then you may be a good fit. I left the Alliance conference with three follow up interviews, Hajoca was my last. By the end of the interview I knew this was the right place for me. I was totally blown away by the quality of the people, the culture, the values of the organization, and the opportunity to be a leader. My affinity for Hajoca has only grown stronger from the moment I joined the team. I have experienced their values in action and have grown substantially as a leader. I am constantly challenged and am confident I made the right call joining the Hajoca team!



Timothy Hoffman

Management Trainee,
Killeen, Texas
U.S. Army, Captain, Infantry Officer



When I was getting out of the military I was looking for a few key aspects in my future company: a genuine care for its employees, autonomy, and the ability to be financially secure. Hajoca stood out as a company that focuses on people and building a team as well as a great opportunity to learn and lead my own business. The Management Training Program is designed to expose you to all of the key aspects of the business and will equip you with all of the tools, knowledge, and an excellent peer network who are all willing to answer questions and help each other out. This program is invaluable because it easily allows you to transition from the military and work towards understanding the business before being passed the keys. Hajoca is a great fit for me and my family, and I am excited to be a part of this team.



Matt Dyal

Management Trainee,
Conroe, Texas
Air Force, ICBM Officer



Find a company that will invest in your success. Hajoca believes in the motto the profit center manager is the hero. That belief leads us to focus our time on finding and developing leaders, then allowing them the freedom to lead as they see fit. The Hajoca training program is a high cost for the company but the entire focus is to train and develop you into a world class business leader. Hajoca invests a lot to guarantee you the best opportunity to succeed. Find a company that is attracting world class individuals. Hajoca's hiring process is extremely thorough and intentional. We know what we are looking for in leaders. In addition to hiring world class military leaders we also attract many highly successful leaders from other industries. These are the types of leaders that will guide you, develop you, and work with you throughout your career. Find a company that will allow you to make an impact. As a profit center manager the only limit to your earning potential is you. Like many other companies you will interview with if you earn more money for the company, then you make more money. Unlike the other opportunities at the hiring conference Hajoca's profit sharing plan allows the success of your team to also create life changing financial impacts on your team members. It has been a great decision for me and my family.

